

PAR EAST

MORTGAGE COMPANY

Patricia A. Romanzi

NMLS # 11665

Patricia A. Romanzi is CEO of PAR East Mortgage Company, its name derived from her own initials, which she founded in March 1991 and built into an industry leader named one of the nation's top originators for 10 consecutive years, 1998-2008, by *Mortgage Originator* magazine.

At the core of her company's remarkable success is Pattie's deep commitment to achieving the best customer experience by treating every client importantly; providing great product knowledge and underwriting abilities; and, since its inception, continuously reinventing and shaping the company to best adapt to an ever-changing banking industry.

Pattie projects integrity and confidence and is greatly respected in the community and region and in the banking industry at large, with banking relationships of over 20 years. She is sought out for advice based on more than 25 years of experience in the mortgage business and is known as the "one to go to" for the honest if not the "hoped for" answer. Well versed in all aspects of mortgage banking, she continues to learn new products, policies, and lenders.

Rooted in the East End but also handling transactions in New York City and all over Long Island, Pattie specializes in a wide variety of loans: Conventional, Fannie Mae and Freddie Mac, FHA, VA, jumbo, reverse loans, construction financing, and small commercial loans. From day one of PAR East's operation, Pattie has offered her clients the services of a highly skilled staff that reinforce her own exceptional capabilities.

Pattie earned a BS degree in journalism and marketing from the University of Maryland in 1982. She has strong interpersonal communication skills, both verbal and written, and establishes rapport quickly and easily. Pattie lives with her teenage son and her loyal Labrador, Cassie. A longtime resident of East Hampton, she enjoys beaches, bicycling, kayaking and loves to cook, entertain, and travel.